

# 2017 Best Value Conference General/TTT Session Agenda

Date	Day 1: Monday, Jan 23rd IMT/Industry Structure			Day 2: Tuesday, Jan 24th The Best Value Approach			Day 3: Wednesday, Jan 25th Case Study / Application		
7:30 - 8:30	Registration / Breakfast			Breakfast			Breakfast		
8:30 - 9:40	*Key Note: The Best Value Approach (Dr. Dean Kashiwagi)			*Selection Phase (Isaac K.)	Selection Phase Advanced (Dr. Jacob)	**TTT Session Selection <u>Galleria C</u> (Dr. Dean)	*Key Note: Best Value: A Vendor Approach (Dr. Dean Kashiwagi)		
9:50 - 10:40	*IMT Basics I (Isaac K.)	Becoming an Expert (Dr. Jacob)	IMT Q&A (Dr. Dean)	*Clarification Phase (Isaac K.)	Clarification Phase Advanced (Dr. Jacob)	**TTT Session Clarification <u>Galleria C</u> (Dr. Dean)	Netherlands Case Study: Lelystad Airport (Peter Mustart & Jeroen van de Rijt)	Best Value Application: A Vendor's Perspective (Canon Group)	
10:40 - 11:00	Break			Break			Break		
11:00 - 11:50	*IMT Basics II (Isaac K.)	How to Know what you don't Know (Dr. Jacob)	IMT Q&A (Dr. Dean)	*Execution Phase (Isaac K.)	Execution Phase Advanced (Dr. Jacob)	**TTT Session Execution <u>Galleria C</u> (Dr. Dean)	Innovation in Education (Dr. Dean)	BV Application: A Vendor's Perspective (Canon Group)	Case study: Hot Drink Vending Machines (Jan Hutten)
12:00 - 1:00	Lunch			Lunch			Lunch		
1:10 - 2:00	*Key Note: Latest Insights (Dr. Dean Kashiwagi)			*General Q&A (Dr. Dean Kashiwagi)		**Correct Documentation <u>Galleria A</u> (Dr. Jacob)	How a Vendor Takes Control in the BVA (Dr. Dean)	Rules in the BVA Environment (Dr. Jacob)	PIPS Deep Dive (Isaac K.)
2:10 - 3:00	*Industry Structure (Isaac K.)	Eliminating Silos: Simplify (Dr. Jacob)	**TTT Session <u>Redrock</u> (Dr. Dean)	*Language of Metrics (Isaac Kashiwagi)		**TTT Session Q&A <u>Galleria C</u> (Dr. Dean)	How Vendors Utilize the BVA for Business Purposes (Dr. Dean)	Correct Documentation (Dr. Jacob)	The Weekly Risk Report (Isaac K.)
3:00 - 3:20	Break			Break			Closing Remarks / Mixer		
3:20 - 4:30	IMT Exam			PIPS Exam					
	End of Day			End of Day			End of Day		
4:30				CIB Meeting (Optional)					

\*Starred are the presentations that are suggested for 1st time attendees.

\*\*TTT Sessions are reserved for A+ certified individuals.

- Sunday, Jan 22nd: There is an optional session (Kashiwagi Family Story) from 1 - 4pm .

- Thursday, Jan 26th : The Train the Trainer Exam and IMT/PIPS Retakes will be from 8:30 - 12:00pm (Breakfast at 7:30).

- Breakfast is provided Jan. 23rd - 26th, Lunch is provided Jan. 23rd - 25th.

2017 BV Conference Monday Breakout Sessions		
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9:50-10:40 Ballroom	<b>*IMT Basics Part I</b> Isaac Kashiwagi	Learn the basics of the logic and theory behind Best Value. An essential foundation for any person starting best value.
9:50-10:40 Redrock	<b>Becoming an Expert</b> Dr. Jacob Kashiwagi	Identification of the natural laws and principles that must be followed to develop expertise. Review simple actions a person can do to improve their ability to implement the BV approach and become an expert.
9:50-10:40 Coronado	<b>IMT Q&amp;A</b> Dr. Dean Kashiwagi	Have all your questions answered by Dr. Dean regarding IMT and go into greater depth of the implications of IMT in business and life. But don't worry if you don't have any questions Dr. Dean will ask you some!
11:00-11:50 Ballroom	<b>*IMT Basics Part II</b> Isaac Kashiwagi	Continuation of the logic and theory behind Best Value.
11:00-11:50 Redrock	<b>Minimizing Pain: How to Know What You Don't Know</b> Dr. Jacob Kashiwagi	Finding the source of issues and problems on projects and in life can be difficult. IMT can be used to create a mindset and structure that enables you to quickly observe when a problem will arise and how to prevent it from occurring.
11:00-11:50 Coronado	<b>IMT Q&amp;A</b> Dr. Dean Kashiwagi	Have all your questions answered by Dr. Dean regarding IMT and go into greater depth of the implications of IMT in business and life. But don't worry if you don't have any questions Dr. Dean will ask you some!
2:10-3:00 Ballroom	<b>*Industry Structure</b> Isaac Kashiwagi	Continuation of the logic and theory behind Best Value; relating to the effects that Management, Direction and Control and minimum standards has in the industry.
2:10-3:00 Coronado	<b>Eliminating Silos: Simplify</b> Dr. Jacob Kashiwagi	Learn how to use the IMT logic to improve a group's ability to run the BV PIPS Clarification phase correctly. Identifying what risk is and how to ensure it is mitigated during the Clarification phase.

2017 BV Conference Tuesday Breakout Sessions		
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8:30-11:50 Encantada	<b>*BV PIPS</b> Isaac Kashiwagi	Learn the BVA PIPS process and paradigm shift starting from procurement to the execution and documentation of a project. The essential foundation to both vendors and owners starting BV.
8:30-11:50 Galleria A	<b>Adv BV PIPS</b> Dr. Jacob Kashiwagi	For those familiar with the BVA PIPS process and paradigm shift, this breakout will go into greater depth with a more hands on, interactive workshops that walkthrough each step of the process.

2017 BV Conference Wednesday Breakout Sessions		
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9:50-10:40 Ballroom	<b>NL Case Study: Lelystad Airport</b> Peter M. & Jeroen R.	Walkthrough how Best Value is being utilized to build a new airport in the Netherlands with the ambition to be Europe's favorite leisure airport. Highlights include a client's perspective in utilizing the BV PIPS process from RFP creation to project execution.
9:50-10:40 Redrock	<b>Best Value Application: A Vendor's Perspective</b> Canon Group	Learn how a Service Provider has successfully incorporated BV principles into their business model to promote a transparent, metric based partnership with their clients. Highlights include case studies and lessons learned.
11:00-11:50 Ballroom	<b>Innovation in Education</b> Dr. Dean Kashiwagi	The issue the industry is facing is not technical but a human problem. See how BV is now being applied within the academic community to improve student behavior and performance and what the industry can learn from it.
11:00-11:50 Redrock	<b>BVA: A Vendor's Perspective</b> Canon Group	This is a second chance to see Canon's incredible presentation (See description above).
11:00-11:50 Coronado	<b>Case Study: Hot Drink Vending Machines</b> Jan Hutten	See BV from the perspective of an expert service provider in a case study review. Highlights include the use of metrics, utilization of the WRR to create transparency and lessons learned in the clarification / execution phase.
1:10-2:00 Ballroom	<b>How a Vendor Takes Control in the BVA</b> Dr. Dean Kashiwagi	Best Value is not just a buyer tool, the BV approach is a vendor's tool that can be used on any project to increase profit. Learn how vendors can shift their paradigm to practice best value whether the buyer is on board or not!
1:10-2:00 Redrock	<b>Rules in the BVA Environment</b> Dr. Jacob Kashiwagi	Learn how rules not only fit into the BVA, but are required to improve efficiency and help mentor others.
1:10-2:00 Coronado	<b>PIPS Deep Dive</b> Isaac Kashiwagi	Gain a deeper understanding of the PIPS process as the "why" & "how" are explained in greater depth through an interactive Q&A session.
2:10-3:00 Ballroom	<b>How Vendors Utilize the BVA for Business Purposes</b> Dr. Dean Kashiwagi	Best Value is not a process but an approach of efficiency and logic. Learn how the Best Value Approach can be used within any company to improve performance and increase profit.
2:10-3:00 Redrock	<b>Correct Documentation</b> Dr. Jacob Kashiwagi	Identifies how to setup a project to ensure the right information and metrics are being documented and collected to ensure high performance and improve efficiency.
2:10-3:00 Coronado	<b>The Weekly Risk Report</b> Isaac Kashiwagi	Learn how the Weekly Risk Report is used throughout the execution phase to provide transparency and minimize risk, with case study examples and lessons learned.