

# 2019 Best Value Conference Agenda

Date	Day 0: Mon, Jan 14th Personal Application	Day 1: Tuesday, Jan 15th IMT/Industry Structure		Day 2: Wednesday, Jan 16th The Best Value Approach		Day 3: Thursday, Jan 17th Case Study / Application	
7:30 - 8:30	Registration	Registration / Breakfast		Breakfast		Breakfast	
8:30 - 9:40		*Key Note: LSA Effort to Utilize IMT and BVA (Dr. Dean Kashiwagi) LSA: Network Activity		*Key Note: Reducing cost: Information, Expertise, and Effectiveness. (Dr. Dean Kashiwagi) LSA: Puzzle Exercise		*Key Note: Competing in the Low Price Environment (Dr. Dean Kashiwagi) LSA: Lego Project Exercise	
9:50 - 10:40		*IMT, the Foundation of Best Value (Isaac K.)	Developing Expertise (Jacob K.)	*Selection Phase (Isaac K.)	Preventing Complexity (Simplicity) (Jacob K.)	The Vendor Advantage (Pascal and Jolanda)	Best Value Application: A Vendor's Perspective (Canon Group)
10:40 - 11:00		Break		Break		Break	
11:00 - 11:50		*KSMs, the Key to Understanding People (Isaac K.)	Accepting Reality (Life of Peace) (Jacob K.)	*Clarification Phase (Isaac K.)	The Origin of BVA Principles (Jacob K.)	Language of Metrics (Isaac K.)	BVA Hybrids (Dean and Jacob)
12:00 - 1:00		Early Registration	Lunch		Lunch		Lunch
1:10 - 2:00	Optional: BVA Family Application (Kashiwagi Family)	*Key Note: BVA Purchasing Language and Process (Dr. Dean Kashiwagi)		*Key Note: Vendor Centric Approach: The BVA Mechanism (Dr. Dean Kashiwagi)		*Key Note: How to educate the non-experts in an organization (technical) (Dr. Dean Kashiwagi)	
2:10 - 3:00		*The Industry Structure and Standards (Isaac K.)	TTT Topic 1	*Execution Phase (Isaac K.)	TTT Topic 2	Running a BVA Project Exercise (Isaac K.)	TTT Topic 3
3:00 - 3:20		Break		Break		Closing Remarks / Mixer	
3:20 - 4:30		IMT Exam (optional)		BVA PIPS Exam (optional)			
		End of Day	End of Day		End of Day		End of Day
		4:30 CIB Meeting		5:00 - 6:00 PM BV Conference Dinner			

\*Starred are the presentations that are suggested for 1st time attendees.

- Friday, Jan 18th : The Train the Trainer Exam and IMT/PIPS Retakes will be from 8:30 - 12:00pm (Breakfast at 7:30).

- Breakfast is provided Jan. 15th - 18th, Lunch is provided Jan. 15th - 17th.